

April 24, 2024 • 12:00 - 3:00 PM

**Loyola Science Center Atrium
THE UNIVERSITY OF SCRANTON**



3 R V W H U 3 U H V H Q W D W L R Q V

6 W X G H Q W 1 D P H

)XQFWLRQDO &KDUDFWHULVWLFDV RI 3K\VLR[LD RQ WKH 'R
'HYHORSLQJ =HEUDILVK /DUYDH

'LJJLQJ ,Q 7KH (IIHFWV RI 6RLO S+ RQ WKH PHWDEROLF U
&DLWOLQ 'RXJKWRQ 'U 9LQFHQ%L)RDOOR
7KH (IIHFWV RI \$ONDORLG 6HTXHVWUDWLRQ RQ 3RLVRQ)
0DGH*DVSHU 'U 5RMDHQG HFLNRORJ\,
,QYHVWLJDWLQJ WKH 5ROH RI WKH 7HOHFHSKDORQ RQ WKH
DXUDWXV
6KHOE\ 7UDYHU 'U &KULVWRSKUORUVHR\$K\)
)RXQGDWLRLQM RDUXOMWORGHUQ 3KLORVRSK\PV /DVWLQJ ,PS
%ULJLG &DUOLQ 'U -DQLFH %RRORRZ
7KH 5RFN\ ,QWHUWLGD O RI 5KRGH ,VODQG
&RQRU .HOORXJK 'U -XDQ 6HUQD %LRORJ\
0LWLJDWLQJ (U\$RGHLQVWRZOR ,%DOO4XDQWXP &RPSXWHUV
6DPDQWKD &ROE\ \$O\VV D &RVNOR
*UDFH :DVVKQH\ 'U \$PHOLD %DRQGRK
+HQULFHOOH SHOHJLD DQG KHQBXSIGHLQQDEPRWHOLD XQH[S
(PLO\ %DQQRQ 'U 6 3 &KDWMDRUSNDHGWLQJ
+RZ GR \RX PDNH ZRPHQ\PV WHDPV PRUH PDUNHWDEOH"
5LOH\ .DKLOO 'U 6 3 &KDWMDRUSNDHGWLQJ
:KDW DUH WKH EHVW DQG ZRUUVW SDUUVV RI 6+6 PDUNHWL
\$QGUHZ 6OHYLQ
(VSRUUVW DQG LWV SRWHQWLDO LQ PDUNHWLQJ
0LFKDHO +RZDUG 'U 9LQFHQ%L)RDOOR
7KH (IIHFWV R%DQH\$CONLDHORIRQ 0HWDEROLF 5DWH LQ WKH
5DQLWRPH\D YDULDELOLV
(PPD +XJKHV 'U 9LQFHQ%L)RDOOR
7KH (IIHFWV RI 3UHGDWRU &XHV RQ WKH 3K\VLRORJ\ RI 3 P
.DWKU\Q 2ODIVRQ 'U 0DULD 2UGXKDNWQBQ
7HDFKHU 5HWHQWLQ DQG %XUQRXW
5RVD \$]DWR *UDEHD&BWKH)OHZHOOLQJ /HD *UDQW
(PHUVRQ .UDVQLFNDV /LO\ 1RZDN .DWKHULQH 3RVLOOLF

*DEULHOOH 7LPRWHR 'U &DURØF&RSDWL RQDO 7KHUDS
27 6WXGHQWV¶ SHUVSHFWLYHV DQG FRPSDULVRQ RI 'SU
SUHIDEULFDWHG &O& VSOLQWV

6DPDQWKD 3LFNHULQJ

7KH ,PSDFWV RI 'HYHORSPHQWDO +\SR[LD RQ 'RSDPLQH
6XEVWDQFH 8VH 'LVRUGHUV

*DEULHOOH %LQJHQHU 'U %LOOLHQ JDLQHUV
([SHULHQFHV RI (P&DIQWKHUVHGDWMIOHQVQJ

'HDQ +XEHU 'U 6&KDWWR\$DGKHDLQJ
&RQVXPHU %HKDYLRLUV DIWHU &RYLG

0LJXHO 2UWL] 'U 6 3 &KDWWDRQNDHGKLDQJ
,V WKHUV FXOWXUDO PHDQLQJ LQ EUDQGV DQG ZK\

6RIWZDUH 'HYHORSPHQW IRU WKH *UDSH 3HUVRQDO 6SDF
&RQQRU 3HUH] 'U 6 3 &KD W 0DRUSNDHGWLQJ
6PDUWSKRQH DSSV DQG KRZ EXVLQHVHV FDQ XVH WKHP
0LOHV &RRN 'U 6 3 &KD W 0DRUSNDHGWLQJ
2QOLQH DQG RIIOLQH PDUNHWLQJ LQ WKH UHVWDXUDQW
1LFROH 7RQQ\ 'U 6 3 &KD W 0DRUSNDHGWLQJ
'LIIHUhQFHv RI RQOLQH DQG RIIOLQH OX[XU\ PDUNHW JRF
*UDFH OF'RQDOG 'U 7LPRWK&KIRDOIHWU\
,QYHVWLJDWLRQ RI 3RWHQWLDO RI 3URWHLQ +\GURSKREL
.HOO\ .OHLQ 'U 6 3 &KD W 0DRUSNDHGWLQJ
7KH (IIHFW RI 'HP\RYUKD&KQL\&URQH WLQJ
\$PDQGD 9DFFDUR 'U 6 3 &KD W 0DRUSNDHGWLQJ
+RZ &RORU 5HODWHV WR %UDQGV DQG \$IIHFWV 6DOHV LQ
(ULFD &]HUZLQVNL 0\ .LP 'DQJ
(PLO\)DRNJDQ -RQHV 'U -LOO 3\WFKHUORJ\
*HWWLQJ WLQH 3XQFRWV RI 9HUEDO :RUNLQJ 0HPRU\ RQ -R
-DFRE 0RKULQJ 'U -RH %%UDRJ&RJ\
(IIHFWV RI 2EHWLFKROIEFD \$F1GG0RQHDO&RIV 0DUDNWLQRORQ\TV 'LV
7KRPDV (OLDV 'U 0LFKD\H\&RDOURJ\
&KULVWLDQ 5HVLVWDQFH LQ WKH +RO\ /DQG 7KHRORJLFD
6WHSKHQ %XWOHU 'U 0DUF%6IHLQCRJ\
8QLODWHUDO PXOWLPRGDO VHQVRU\ GHSULYDWLRQ GHPR
GHSHQGHQW GHYHORSPHQW RI VHQVRU\ SDWKZD\V LQ &D
6WHSKHQ .XGULDYHW] 'U -RH %%UDRJ&RJ\
8VLQJ 5H\\$ WR 'HWHUPLQH +RZ, QROOXHGDFOH +5R\ \$P3RJCRHIVOHV LQ
DQG)HPDOH 0RXVH 0RGHORI 3DUNLQVRQ\TV 'LVHDV
5DQMHHWD 'KXQJHO 'U &KULVWR S\KIRHUORRJ\ZH\
0HWDEROLF 5DWHV RI \$QROHV LQ FRQWURO YV \$PELHQW
9LFWRULD /LEUHWL

, G H Q W 2 S ' S L R Q J W X Q L W L H V I R U , P S U R Y H G 3 R V W R S H U D W L Y H 2
& L W \

\$ E E \ % H G Q D U V N L ' U - D Q L F H % R R Q R R Z
& R Q Y H U J H Q W H Y R O X W L R Q L Q I W K B L P Q R J U S D K V R V O U R R S R G W X V S H C

= D F K D U \ 0 R U U L V R Q ' U 6 S H Q F H % J L R D O O R H J Q

0DUN :DWVRQ 'U \$PHOLD %\$DQGRFK
,QYHVWLJDWLQJ ORUSKRORJ\ DQG 5HSURGXFWLYH 6WUDW
)UHWLEDFWRU UXEKGXGLQS XDWDSWKD\$HWRWLS REDFWHULDO

-DPHV +DQNHH 'U 1DWKUDLQLSHOOQFV
(QJLQHHULQJ
&RPPXQLFDWLRQ 6\VWHPV

\$ULVVD &KDPEHUV
(IIHFW RI *URXS 6L]H RQ %XPEOHEHH 0HWDEROLF 5DWH

0DGLVRQ %URZQ 'U 5REHUW 6SDOOHWWD 3K
(QJLQHHULQJ
1RYHO 3URVWKHWLF +DQG 'HVLJQ

/LDP 6D\UH 'U 6&3DWWRS\$DGK\$HDWLQJ
+RZ EUDQG YDOXH DIIHFWV FRQVXPHU GHFLVLRQV

0DU\ .DWH 0F'DGH 'U 6 3 &KDWWRSRGK\DI 0DU
0DUNHW 6HJPHQWDWLRQ DQG LWV (IIHFW RQ 6DOHV &K

6KDQQRQ 7RRODQ 'U 6 3 &KDWWRSRGK\DI 0DU
7KH ,PSDFHMHQZDVKLQJ RQ &RQVXPHUV

+LHX 1JX\HQ 'U 6 3 &KDWWRSRGK\DI 0DU
(PRWLRQDO %UDQGLQJ 7KH 5ROH RI (PRWLRQDO (QJDJ

*LDQQD 'HWRULH 'U 6 3 &KDWWRSRGK\DI 0DU
7UHQGV RI 1,/ 'HDOV LQ 'LJLWDO 0DUNHWLQJ

0DWW 'L*HQQDUR 'U 6 3 &KDWWRSRGK\DI 0DU
7KH SRZHU RI FXVFRPPLHJUDFWHLBQGLQHZ LW DIIHFWV VDOH

-RKQ 0ROLQHOOL 'U 6 3 &KDWWRSRGK\DI 0DU
\$, DQG ,WV (IIHFW RQ 6SRUWV

*UDFH :DVKQH\ 'U \$PH5DQDLFK
6XUSULVLQJ 3URVWKHFDW 0RUSKRWSHV \Q 0DULQH &

2UDO 3UH\H6QW DWLRQV

6WXGHQW 1DPH)DFXOW\ OHQWRU

— S P\$OH[DQGUD .DUSLDN 'U %DUEDUDX\W\QJRQ

Áf C •• P „ C,C3Á Ö••>] ' ÖP; O Ö' 4f > „ ÁÉ ÖÁf C
È• kõCÁÉkÖi >] ' 4Á • Ö• 4C,C3Á ÖÖÉÖ CÖÖC O ; > PÉ
É4f > „ Á,ü 4• ÖK3PÖ • É >] P• ; CÁ^Á ; P ÖC • ;
^Á ; P ÖCÉÖP; O ÖÉ4f > „ ÁÉ k¾ 4••• P• kÖi¾ ÉC,
„C Á• k•^• ; 4> ¾4PÁk4P,, Á4••• P• kÖi O•^ ^O• O• Ö
Ö¾CÁO• 4CÉ3ü]C ÖPÁk•^ Ö AkÁö > Á• Ö Á P^f AkÖ CÁ
¾ üÉk4 „ ; kÉ¾, ü >] ¾ ÉÖCÁÉ • ; r> Á> Á „ ¾ ÁCÉO• Ö Ö• É

+ PÁ¾ ÁÖk4k¾ • ÖÉ ÁC4AkõC] > 4PÉC • O Ö Ák•^]Á•
] 4P,,Öi k• ÁCÉC Á4f ` 4••• P• kÖi¾ ÉC „C Á• k•^` > Á
4> ¾4PÁk4P,, Á4••• P• kÖi O•^ ^O• O• Ö • ; ÁC¾ ÁCÉO• Ö
> PÁ > „„C^C>] ÁÖÉÚ ' 4kO• 4CÉ © • PÉ > „„C^C>]
©Á]CÉÉk• „ ' ÖP; kCÉ • ; I • k ' 4f >> „ >]
x • ^O• O• Ö Ö Á P^f ö k Cõ ÁkÖi >] ; kÉ4k¾,k• CÉ